



Ben's Distribution Center, Inc.
175 Walnut Ave. 302D
Bronx, NY 10454

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Website:
www.bensdistributioncenterinc.com

Email:
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We Accept Credit Cards

NAICS Code:

423430
425120
513210
54151
541511
541512
541519

UIE:
E53SGSP79TE4

Cage Code

86AP4

D&B:

788157738

Federal Destination:



BUSINESS SUMMARY/ CORE COMPETENCIES

Ben's Distribution Center Inc. (BDC) is an experienced and qualified Certified 8A, NYS and NYC Minority Business Enterprise (MBE) providing IT hardware, software, and IT services to Federal, State, and Local Government, Educational Organizations, and Community Based Organizations. With our focus in supply chain logistics and specializing in IT hardware and services, we are familiar with the demands our customers face and have adopted a proactive approach to developing real solutions to the problems our clients face.

CEO: BEN FRIERSON

With over 18 years of leading industry expertise in technology and logistics throughout the US, Ben Frierson has a proven track record of unlocking growth and scale in IT hardware and software services. Over the past decade and a half, fostered a client-centric culture that focused on service and performance first - profit second. Proven funding, networking, building beneficial partnerships with leading industry solution providers. Established long and trusting relationships with numerous government agencies, educational institutions, CBOs and Companies in the private sector.

VP OF OPERATIONS: GRADY FULLER

Grady Fuller, VP of Sales has experience working with Artificial Intelligence and Software in Healthcare. The roles varied from sales and marketing and C level relationships. Position within responsible of HIS, RIS and EMRs for hospitals/networks and imaging centers as National Sales Manager and Strategic Accounts.

CLIENT'S REVIEWS

Yongli Tony Duan, Director of IT and Telcom, NYC DOT: Ben's Distribution Center is our one-stop shop for our IT needs at NYC DOT. They provide fast quotes, on time fulfillment with best-in-class customer service. They are one of the best IT Providers we recommend.

Stephen Sealy CIAV, NYC Depart of Sanitation: NYC Department of Sanitation, Solid Waste Procurement Management Office: We have been doing business with Ben's Distribution Center since 2019. It has been a pleasure working with them. Whatever items we need through open market purchase he has acquired for us in a timely fashion. We use this company every fiscal year for purchases and will continue to use their expertise for years to come.

Shanti Ranatunga, Finance Associate, Integration Charter School: For over 5 years, Ben's Distribution Center, Inc. has been one of our reliable and trusted IT Providers. They are easy to work with, great at meeting deadlines and incredible at finding alternative solutions...within budget.

SOME OF OUR PRODUCTS INCLUDE:

| | | |
|---------------------------------|----------------------------------|-------------------------|
| Computer Hardware | Security Cameras | Hard Drives |
| Computer Management | Software Development | Networking Supplies |
| Computer Peripherals | Port Switches | Virtual Reality |
| Computer Network | Smart Phones and Cellular Phones | Conversational AI |
| Software | VoIP Phones | Interactive Whiteboards |
| Networking Cabling Installation | Supplies and Equipment | Digital Signage |

CLIENTS

Commission on Human Rights
NYC Police Department
NYC Dept of Transportation
NYC Dept of Sanitation
NYC Dept of Social Services
Office of the Comptroller
Department for the Aging
NAICA

Department of Citywide Administrative Services
Department of Youth and Community Development
Department of Small Business Services
Office of Administrative Trials and Hearings
Department of Environmental Protection
NYC Mayors Office
Integration Charter School
Bronx Community College

Differentiators

Capacity - Rapid response time to fulfill bulk order requests and distribute

Communication - Dedicated person specializing with Government agencies to help with ordering and fulfillment

Experience - Over 15 years in supply chain logistics specializing in IT Equipment and Hardware

Strategic Partnerships - We have reseller agreements with trusted brands including Dell, HP, Samsung, Lexmark, Lenovo, Microsoft, AWS, Cisco Systems, Aruba, Xerox, Fortinet, Juniper, SUSE, Logitech, Google, IBM, Poly, ...



**Ben's Distribution
Center, Inc.**

Capability Statement



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484210
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484230
561614

Cage Code:

86AP4

Dunns:

788157738

UEI:

E53SPSP79TE4



BUSINESS SUMMARY / CORE COMPETENCIES

Ben's Distribution Center, Inc. is an experienced and qualified Federal 8a Certified, and NYS and NYC Certified Minority Business Enterprise (MBE) provider of Transportation and Logistics services in both the private and public sectors. BDC operates out of Bronx, NY and Sumter, South Carolina. We provide freight services to organizations of all sizes throughout the United States. Our goal is to meet our client's need through reliable and cost-effective transportation and logistics services. Ben's Distribution Center, Inc. is committed to maintaining a high level of professional services, delivering value to our customers and exceeding their expectations.

CAPACITY

| | |
|--------------------------------------|---|
| LTL (Less-Than-Truckload) | Pharmaceutical Transportation Services |
| FTL (Full-Truckload) | Heavy Equipment Transportation Services |
| Flatbed Transportation Services | GPS Tracking and Monitoring |
| Refrigerated Transportation Services | |

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CLIENTS

| | | |
|--------------------------|-----------------------------|--------------------------|
| American Transportation | General Transystem's | Northwest Transportation |
| BBI Logistics | Global Inc. | Patteson Co. |
| Best Dedicated Logistics | Integrity Express Inc. | Ryan Transportation |
| CH Robinson | JCJ Freight | Schneider Logistics |
| Coyote Logistics | Jerue Freight Services Inc. | Shram Logistics |
| Diel-Jerue Inc. | Jerue Logistics- | Steam Logistics |
| Fairmont Logistics LLC | Solutions LLC | Sureway Transportation |
| FDM Bamba Express LLC | John J Jerue Truck Broker | Surge Transportation |
| Fifth Wheel Freight | Jones Ruch Logistics | Total Quality Logistics |
| Fusion Logistics LLC | Landstar Trucking | Tampa Bay Logistics |

SERVICE PERFORMANCE

| | |
|-------------------------|-------------|
| CLIENT | Transported |
| Total Quality Logistics | Over \$10M |
| Coleman Truck Brokerage | Over \$2M |

VALUE PROPOSITION

Subject Matter Expertise - Dedicated personnel specializing in dispatching and customer service
Flexibility - Express/Emergency Services, 24/7 Transportation Services
Verticals - Refrigerated, Dry Goods, Pharmaceuticals, Heavy Equipment, etc....
Experience - Over 16 years in supply chain logistics
Equipment - Capacity to handle loads up to 47,000lbs. with State-of-the-Art Technology