

Marketing Capability Statement

Ann Arbor Aircraft, Inc. is a United States Small Business Administration Certified 8(a) Socially and Economically Disadvantaged, Hispanic–Minority Owned Small Business.

Ann Arbor Aircraft, Inc. won a competitive contract award from Space and Naval Warfare Systems Command (SPAWAR) Charleston, SC for Waterborne /Water takeoff Unmanned Aerial Vehicle (UAV) development, contract number N65236–10–P–2305. Although the contract was successful, no follow–on funding has been made available to SPAWAR to continue with the technology development due to the Government’s self imposed Sequester.

MDA awarded Ann Arbor Aircraft a UAV related SBIR Phase I contract, contract number HQ0147–11–C–7514, which was successfully completed. Although the Phase I was highly recommended by the MDA Contract Officer Technical Representative (COTR) and Project Manger(PM) for Phase II selection & funding, this did not occur due to the Government’s self imposed Sequester

The technology was presented to NAVSPECWAR GROUP 3 who convinced USSOCOM Small Business Innovation Research (SBIR) office to promising \$100,000 matching funds to further the development of the Ann Arbor Aircraft, Inc. technology. This did not occur due to the Government’s self imposed Sequester

Additionally, the Michigan Economic Development Corporation (MEDC) forwarded a grant commitment for \$125,000 to be provided to Ann Arbor Aircraft upon being awarded a Phase II. This did not occur do to technical complications with the State’s web system not recording Ann Arbor Aircraft’s registration with the MEDC.

Confirmation of the company’s current 8(a) status can be seen at United States Small Business database at:

http://dsbs.sba.gov/dsbs/search/dsp_profile.cfm?DUNS=027227084

In the current COVID–19 environment, diversification to support needs of Government and Private Sector for procurement and acquisition of technologies and Personal Protective Equipment have been undertaken by the company, and are a focus of business activity.

PROPRIETARY INFORMATION - NOT FOR DISTRIBUTION

This profile was last updated: 07/21/2018
 Status: Active
 User ID: P1156369
 Name of Firm: ANN ARBOR AIRCRAFT INC
 Trade Name ("Doing Business As ..."):
 DUNS Number: 027227084
 Parent DUNS Number:
 Address, line 1: 577 S MAIN ST
 Address, line 2:
 City: ADRIAN
 State: MI
 Zip: 49221-3247
 Phone Number: 301-395-9298
 Fax Number:

#	Primary?	Code	NAICS Code's Description	"Buy Green"? ⁽¹⁾	Small? ⁽²⁾
1	Yes	541330	Engineering Services General \$15.00m Small Business Size Standard: [Yes] Special \$38.50m Military and Aerospace Equipment and Military Weapons: [Yes] Special \$38.50m Contracts and Subcontracts for Engineering Services Awarded Under the National Energy Policy Act of 1992: [Yes] Special \$38.50m Marine Engineering and Naval Architecture: [Yes] ⁽⁴⁾		Yes
2		334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing		Yes
3		336411	Aircraft Manufacturing		Yes
4		336612	Boat Building		Yes
5		425120	Wholesale Trade Agents and Brokers		Yes

(1) By entering Yes for "Buy Green", the firm asserts that it obeys EPA guidelines for environmental friendliness for this NAICS code. Note, EPA guidelines do not exist for every NAICS code.
 (2) If Yes, the firm's revenues/number of employees do not exceed the NAICS code's small business size standard.
 (4) As seen above, the size standard can depend on subcategories within a NAICS code.

Keywords:

Engineering, Engineering Services, R&D, Manufacturing, UAV, GPS DENIED, Boat