



**STEEL
POINT**
DIGITAL BY DESIGN.
BUILT FOR IMPACT

2025 Corporate Capabilities Briefing

The image features a woman with her arms crossed, smiling, standing in front of a red background. Surrounding her are several data visualization icons: a green icon with a line graph and the text 'Efficiency Productivity XX.X%', an orange icon with a circular arrow, a white icon with 'XX%↑ More time for the big idea', and a red icon with a bar chart. In the bottom left corner, there is a small inset image of hands typing on a laptop keyboard.

OUR EXECUTIVE LEADERSHIP TEAM



Likia T. Hawkins,
Owner / CEO



Mike Hawkins, MBA
Strategy & Growth VP

40+

Combined Years of Public
& Private Sector Experience

OUR EXPERIENCE

01

Our years of experience with IC organizations, DoD, Fed/Civ and global firms has proven that building a collaborative relationship with each client creates long-lasting trust and repeatable success.

OUR COMPANIES



02

Steel Point Solutions, LLC (Parent Company)

Digital by Design. Built for Impact.

Steel Point is a digital solutions company built for impact—combining agile delivery, AI-driven platforms, and cloud-native innovation to accelerate transformation, optimize operations, and power smarter decision-making.

Quantixa (Subsidiary)

AI. Accelerated.

Quantixa is Steel Point's AI-driven software subsidiary, delivering enterprise-grade digital solutions—like Steel Pulse, Ablefield, and Digisteam—that drive intelligent automation, actionable insights, and operational efficiency at scale.

Reliant Focus (SBA MPA JV)

A joint venture between Steel Point and DSD Laboratories, Reliant Focus provides specialized domain expertise and targeted solutions to help clients modernize systems, optimize operations, and improve mission performance.




Blue Steel Partners (SBA MPA JV)

Blue Steel Partners is a joint venture between Steel Point and McKinsey & Company, blending strategic insight with executional precision to accelerate enterprise transformation through digital modernization, AI adoption, and data-driven operations.

OUR SOLUTIONS

03

Our Solution Suite:
Comprehensive Agentic
Automations + GenAI-Enabled
Platforms Driving
Transformation

Ablefield	Steel Pulse	Digisteam
		
GenAI powered Digital Accessibility SaaS	GenAI governance + Program/Portfolio SaaS	Prebuilt, configurable agentic automations
Simplifies accessibility compliance and enhances UX	Transforms compliance + program insights into actionable processes	Agentic automations implementing recommendations + integrate with client tech stacks

powered by 


AGENTIC AUTOMATION

Our suite of standalone SaaS platforms—Ablefield, Steelpulse, and Digisteam—empower organizations to automate compliance, streamline governance, and deliver measurable operational impact when deployed individually or as an integrated solution.

OUR CAPABILITIES

We help leaders.



Acquisitions Efficiency

Support key programs to align client strategy using Steel Pulse.



Future of Work & GenAI Digital Adoption

Provide workforce realignment changes outlining potential impact on roles and considerations for implementation using Steel Pulse



Digital Technology Modernization

- Launch digital roadmap and pilot targeted use case for program's GenAI/Advanced Analytics using DigiSteam.
- Optimize technology portfolios.
- Develop an analytical assessment of technology portfolios across spending and capabilities to identify potential opportunities to optimize portfolios across strategic priorities



Compliance and Accessibility Enablement

Analytical assessment of digital applications

04

Steel Point Solutions helps organizations tackle their most pressing challenges—from improving acquisition efficiency and adopting GenAI to modernizing digital capabilities, optimizing technology portfolios, and ensuring compliance and accessibility.

We deliver mission-aligned consulting, digital modernization, and data-driven transformation through agile execution, deep domain expertise, and purpose-built platforms like Steel Pulse and DigiSteam—driving measurable impact across every engagement.

OUR TECH ADVANTAGE

05

Built for Efficiency. Proven to Scale

Steel Point has a demonstrated track record as a prime contractor delivering mission-critical digital solutions that drive operational transformation across complex public and private sector environments. We specialize in deploying secure, modular, and configurable digital assets that integrate seamlessly into existing infrastructures—minimizing risk, reducing costs, and accelerating modernization.

Through strategic partnerships and our own commercial solutions delivered via Quantixa, Steel Point leverages best-in-class platforms to deliver modular, easy-to-configure digital capabilities built for seamless integration across diverse environments. Our solutions are designed to support both public and private sector missions—streamlining operations, enhancing decision-making, accelerating time to value, and driving measurable transformation. This integrated approach enhances efficiency, agility, scalability, and security—empowering clients to modernize without disruption.

PRIME CONTRACT RELEVANT PAST PERFORMANCE



TECHNOLOGY & BUSINESS PARTNERSHIPS



PARTNERING FOR SUCCESS



via Reliant Focus Joint Venture
Contract 47QTCB22D0057



Schedule
Contract # GS35F329DA

SINS: 518210C, 541211, 541219,
54151HACS, 54151S, 541611, 541690, OLM



Contract 47QRCA23R001

Contract 47QRCA25DW082

Contract 47QRCA25DH021

Contract 47QRCA23R0002

AWARDS & RECOGNITIONS



2022 Winning
Women Recipient



2022 Small Business Finalist
HCM Automation
2021 Small Business Finalist
BOT Credentialing Automation



2019 Nunn Perry
Award Winner

DELIVERY EXCELLENCE



“Excellent” or
“Very Good” CPARs for
Digital Transformation
Prime Contracts



MULTI SOCIO-ECONOMIC DESIGNATED FIRM



FAR 8.405-5(a)(1) states that agencies may set aside orders and Blanket Purchase Agreements (BPA) for applicable small business concerns identified in 19.000(a)(3) and 19.000(a)(9) allowing for sole source awards to 8(a) participants, HUBZone, EDWOSB, and WOSB concerns eligible under the WOSB Program.

Thank You



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