

- Software Implementation and Support
  - **PRISM** - Contract Writing System
  - **Salesforce CRM** (Customer Relationship Management)
  - **CCATS** – Child Care Administration Tracking System
- Program Management
- Administrative Support
- Procurement Support
  - Contract Specialists
  - Closeout Specialists
- Software and Professional Management Training Development and Delivery
  - E-Training
  - Webinars
  - Instructor-led Training
- Medical Management Consulting

**Certifications:** PMP Certified Project Managers, Six Sigma QC



IAZ Associates is a 8(a) Small Business, Minority and Women Owned (WOSB) with over 18 years of Acquisition and Administrative Support, Information Technology, System Administration, Professional Training and Development, and Medical Management Consulting Services in the federal and commercial markets. A customer service oriented company with proven track record of providing Subject Matter Experts to our clients with a focus on **Innovation, Accountability,** and true **Zeal** for our business, products and services, and customers. **More than 80% of annual revenue comes from recurring clientele.**

**Registered in SAM**

**Cage Code: 6Q551**

**Duns Number: 078428988**

**Primary NAICS Code:** 541611 Administrative Management Consulting Services

- Additional NAICS Codes:**
- 561110 Administrative Management Services
  - 561320 Contract Staffing Services
  - 561410 Document Preparation Services
  - 561421 Telephone Answering Services
  - 611420 Computer Training
  - 611430 Professional and Management Development Training

## Past Performance:

### IRS – Bureau of Engraving and Printing

- **Salesforce Development and Support**
  - Build, Design, Test and Deliver all Data Migration Services from legacy systems to newly designed Salesforce development and enhancements
  - Design and deliver all training requirements for End Users and provide Helpdesk support.
  - Create Service Desk Triage scripts for each release.
  - User orientation training
  - Program management support

### Department of Labor – Women’s Bureau

- **Salesforce Customer Relationship Management (CRM) Implementation**
  - Initial organization set up within the Salesforce Government Cloud
  - Configure user roles, profiles, permission sets, and assign licenses
  - Setup Outlook integration
  - Configure Salesforce CRM to support business processes
  - Produce reporting requirements
  - Import data from existing system
  - Security compliance review and privacy impact assessment
  - User orientation training

### Department of Transportation

- **OST (Office of the Secretary of Transportation)**
  - I/T Implementation Consulting Services & Analyst for integration of the financials system (Delphi) with PRISM CWS
  - Staff Training Development and Delivery of Customized PRISM CWS
  - Testing and Evaluation of system
- **FRA (Federal Railroad Administration)**
  - PRISM Contract Writing System Helpdesk Support
  - PRISM CWS Functional Systems Administrative Support
  - PRISM CWS Upgrades and enhancements support
  - PRISM CWS Design and Delivery of on-site classroom training and e-learning
  - Design and Delivery of ad-hoc reporting using Delphi for PRISM CWS
  - Contract Closeout Specialist
  - I/T Implementation and consulting services for the integration of PRISM CWS and Delphi Financials
  - Performance and conversion data accuracy of PRISM and Delphi

### HealthHelp

- Contract negotiations with Managed Care Organizations
- Assisted with recruiting SME for product line management
- Consulted regarding developing products that meet market needs that improve the quality of care delivered or that have cost of care savings

### Coresphere

- Principal strategist and program manager for I/T implementation and data conversion
- Systems Administrator for PRISM