



## Overview

SNO Corp is a trusted provider of software solutions to Fortune 500 companies and the US Federal Government. Through the advanced application of emerging technologies, SNO is equipped to transform your organization's or agency's success through Automation, DevSecOps, Enterprise Software, Data Management & Storage, and Cybersecurity. SNO has built, designed, and managed countless custom technology solutions and applications, including custom Salesforce CRM platforms, HIPAA-compliant electronic healthcare data tools, and mobile & desktop apps. We are ready and waiting to leverage our expertise to deliver your organization's custom technology solutions.

## DIFFERENTIATORS

- Bringing Two decades of Commercial Best Practices to the public sector
- Launched 350 web and mobile applications for customers in the last 10 years
- Combined 70 years of public sector experience within the leadership team
- Pioneered a distributed ledger based crypto conversion fund-raising platform
- Implemented 100 Anesthesia workflows, patient schedules, CMS compliance, attestation, ICD 9 and ICD 10 coding, patient Anesthesia record generation, quality, PACU and Billing

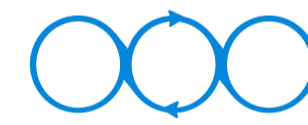
## SERVICES



Web3, RPA and  
Crypto



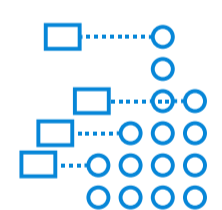
Mobile & Web  
Development



Agile Software  
Development



Data  
Modernization  
& Engineering



Digital  
Transformation



Salesforce,  
Force.com, CRM



Cloud  
Enablement



CyberSecurity



AI/ML

## Contract Vehicles

- GSA MAS (SIN 54151S, 54151HEAL, 518210C)
- OASIS Pool 1,3 (sub)
- GSA Stars II, III (sub)
- CIO-SP3-SB, CIO-SP3 (sub)
- SeaportNXG (sub)

## NAICS CODES

**541511 - Custom  
Computer Programming**

541512 - Computer Systems  
Design Services

541519 - Other Computer  
Related Services

541513 - Computer Facilities  
Management Services

511210 - Software Publishers

611420 - Computer Training

541690 - Other Scientific and  
Technical Consulting Services

518210 - Data Processing,  
Hosting, and Related Services

## Certifications



ISO 9001:2015

ISO 20000-1:2018

ISO 27001:2013

SBA 8(a) Certified



## USDA Past Performance

SNO executives have strong working experience with USDA. SNO's COO, Mr. Abhijit Walvekar, has provided delivery oversight and project management of various USDA programs. Namely, with FSIS (PHIS), FIMS, FRIO, AIMS OID, AssuranceNet, SCORE, APHIS, FPAC Data Administration, Tool Administration, Business Intelligence Services, and Operations (DATA-BIS-OPS). Ms. Debbie Rieger, VP of Operations/Contracts, also has significant past USDA experience managing the Enterprise LAN O&M contract for the OCIO at USDA Headquarters in DC and Kanas City for many years. This experience is pivotal and makes SNO a strong candidate to work with USDA. We understand the environment, and the tools and technologies used at USDA. We have a strong understanding of the working culture at USDA, as well as the various partnering teams. We believe that our experiences along with the depth of our

## CFPB - FedCiv

As a subcontractor, SNO has worked with the office of the CIO and T&I department to perform testing and evaluation, design documentation, SOP, Knowledgebase, Service Advisories Organizational Change Management implementation and customer engagement campaigns. We were responsible for Cloud Migration planning, strategy and implementation. We implemented the Cloud Program CoE, Delivered Cloud Sustainment and Operating model, reference and Solution Architecture. We also implemented on-premise to O365 cloud migration, Sharepoint online migration and implemented O365 repositories and migrated images and audio-video content. We managed the on-boarding and off-boarding of new employees, services and licensing and rollout. We provided online, in-class and on-demand training, and brown bag sessions to help with customer education.

## HEALTHCARE IT

The SNO Team has developed a state of the art Anesthesia Care Management solution on the iPad used by 1,100 physicians nationwide. The platform, hosted in a HIPAA compliant AWS VPC. Using an MDM to manage access and the iPad, we implemented 100+ unique clinical workflows, and created triggers to ensure CMS concurrency compliance, case attestation, automatic reporting of quality events, several unique integrations with hospital encounter schedules and made all patient history, risks and allergies available to the anesthesiologist before the encounter. The application was capable of working in **online** or **offline** mode and performed a data sync with the cloud when connected to Wifi.

## SALESFORCE

As a registered Salesforce partner, SNO has worked with startups, small and large businesses to implement Sales cloud solution, custom integrations using AppExchange products, custom force.com solutions, digital experiences, and integrations with financial ERPs like Sage IntAcct, Quickbooks, MS Dynamics GP

## CHILLPILL

SNO implemented ChillPill as an iOS app driven by a server-less AWS cloud infrastructure. ChillPill is a mental health application for GenZ women and supports moderated audio-only chats. Using AWS DynamoDB, S3, Cognito user pools for authentication, Pinpoint and SNS, SNO implemented the backend using AWS Amplify.

## PARTNERS

