

SAJ Technologies, LLC

Mission Focused; Human-Centered; Results-Driven;

Company Overview

January 2023

SAJ Technologies is a human-centered IT solutions provider focused on partnering with our government clients to help consistently achieve their mission objectives

We are a small, fast-growing, human-centered IT Solutions company

- Ø Led by a highly experienced team, including an ex-federal Deputy CIO
 - Headquartered in Tyson, VA
 - <https://sajtech.com>
- Ø DCAA Compliant Accounting, Time Keeping and Controls
 - Small Disadvantaged Business (SDB)
 - 8a – In-process
- Ø Well-developed Project Planning and Execution Artifacts Library
 - ISO 9001-2015 (Registered)
 - ISO/IEC 20000-1:2018 (Registered)
 - ISO/IEC 27001:2013 (Registered)
- Ø Full Compliance with FAR, DCAA, Federal, State, and Local Requirements
 - Cage Code: 98SL8
 - UEI: P3FHUA77JDT3
 - DUNS: 118392712
- Ø Solid corporate infrastructure and financial resources to support our growth

Our capabilities expand across our client's key IT support requirements

MISSION

Through human-centered technology, we enable our clients everyday to meet their mission objectives and maximize their return on IT investment

OPERATIONS

We have first-hand experience building, supporting and managing federal government IT operations – we understand how ops fit in design and service delivery

PLATFORM

We help our client make the most of their investment in critical platforms, necessary for digital transformation at scale

MAJOR CAPABILITIES AREAS

- Ø Program Management
- Ø Data Analytics & Ops.
- Ø Digital Transformation
- Ø AI / ML
- Ø DevSecOps
- Ø Professional Support
- Ø Enterprise IT Mgmt.
- Ø Enterprise Mobility Mgmt.
- Ø Enterprise Service Mgmt.
- Ø Cloud
- Ø Service Desk
- Ø Cyber Sec/App Sec
- Ø AWS
- Ø AZURE
- Ø SERVICE NOW
- Ø MS365
- Ø WORKDAY
- Ø WORKDAY
- Ø SALESFORCE
- Ø NUTANIX

Based on our experience, success hinges on five critical factors

CUSTOMER MISSION-FOCUS

Our customers' mission success is our core purpose. We operate as a trusted partner to our customers to consistently meet their mission objectives

HUMAN-CENTERED SOLUTIONS

We believe success of IT systems is centered at human and not code. Beginning with human in mind - you listen more, build faster, and measure success by how human feel

STRUCTURED METHODOLOGY

We leverage structured methodologies, standard processes (CMMi – SVC; ISO) and best practices – ensuring predictable and consistent outcomes for our clients

RESULTS-DRIVEN ATTITUDE

We go above and beyond contract requirements to understand our customers and help them achieve consistent performance excellence. Our motto is: Results, not Excuses

CONSISTENT PERFORMANCE

We leverage our ISO-based Quality Management System (QMS) to ensure consistent superior performance – our teams approach continuous improvement as a journey and not a goal

MISSION – Major Capability Areas

Key Elements of Our Approach

Program Management

Our PMO services and solutions facilitate full-program integration, risk management, resource planning, strategic planning, and execution oversight support ensuring mission success for our customers. In addition to our management expertise, we provide subject matter expertise in information technology, including cloud, Data Management, Digital transformation, etc.

DevSecOps

- Enable teams to inject comprehensive application security testing at the right time, at the right depth, with the right tools and processes, and with the right experience
- Ensure capabilities and platform delivery are executed at the speed of relevance

Data Management and Ops

- Streamline the design, development, and maintenance of data - improving data management, analytics, product creation, and tight coordination with business goals and accelerating data value

Digital Transformation

- Digital transformation starts with speed. SAJ Tech understands that businesses have to completely rethink how they are working and reshape their existing architecture - a daunting feat that impossible to achieve quickly. SAJ Tech helps business with right tools and technologies to achieve their digital transformation roadmap

AI/ML

- Provides Data Analysis focusing on Artificial Intelligence and Machine Learning. Provides AI/ML capabilities in achieving goals that businesses required in today's digital age

Professional Support

- Provide experienced subject matter experts and other trained professionals to augment government staff in fulfilling agency missions.
- Well-honed recruiting methodology and redundant recruiting resources – ensuring highly qualified staff that meets and exceeds client requirements

OPERATIONS – Major Capability Areas

Key Elements of Our Approach

Enterprise IT Operations Management

- We are device agnostic providing solutions that support business needs and connect with your data centers
- Create visibility into your infrastructure, insights into operations and connect your data, and intelligent remediation - Identify and solve issues before they occur with cross-team automation workflows, minimizing impact, automating resolution

Enterprise Mobility Management

- Establish policies and procedures that enables clients to protect their sensitive corporate data on company and employee-owned mobile devices
- Integrate capabilities of MDM, MAM, MCM, and MIM technologies
- Assist in managing devices across multiple platforms, enact necessary security measures, and boost employee productivity through remote access management.

Enterprise IT Service Management

- Approach to ITSM is centered on highly empowered IT teams that develop unique processes and procedures leveraging frameworks e.g. ITIL, that resonates with the needs of our clients and leverages technology to support practices & procedures, automation, and collaboration.
- Well-honed capabilities in Service Request Management, Asset Management, Incident Management, Change Management, Knowledge Management, ITIL, etc.

Cyber

- Continuously evaluate systems for baseline deficiencies and correct and mature systems to reduce risk
- Actively manage security challenges related to governance & compliance, legacy technologies, zero mandates, supply chain risks, disparate data sets, lack of visibility, workforce challenges, scalable security
- Strong capabilities in security incident monitoring and analysis, penetration testing, and vulnerability

Cloud & IT Moderation

- Collaborate closely with clients on their cloud journey and building requirements-specific solutions to each customer's requirements
- Provide expert advise on the adoption, migration, and management of cloud-native products
- Guide on what cloud software security techniques, capabilities should be employed to maintain a successful cloud application security program.

Service Desk

- Provide strategic /tactical support for IT operations; Service request tracking, level 1&2 support, POC for IT department, track SLA performance, full service and integrated service catalog, change life-cycle management, and active management and reporting.
- Drive problem prediction and cost saving by leveraging technology to support the IT service desk, active knowledge management and CMDB. Increase user engagement and capture user sentiment.

PLATFORM – Major Capability Areas

Key Elements of Our Approach

AWS

Finding and adopting the right AWS solutions that meet all critical business needs from supporting refactoring of applications to architecture and security.

SALESFORCE

Providing full ITSM services that enables the business to IT trouble tickets, asset management, procurement models to business work flows.

SERVICE NOW

Exploiting all the characteristics and elements of ServiceNow to enhance operations and service delivery - deploying ITSM capabilities to deploying tailored applications that meet customer requirements.

WORKDAY

Working with SAJ Tech, you can increase growth and efficiency with actionable data on your every expect of your financial Management. Workday is fastest growing HR & Financial Management in commercial and public sector

AZURE/MS365

Finding and adopting the right AZURE solution that meets all critical business needs from supporting refactoring of applications to architecture and security. SAJ Tech also helps govt to migrate email and collaboration to Office Online

CONTACT INFO

We are available to connect at your convenience to begin the dialogue on how we can assist you in successfully and consistently meeting your mission objectives!

Our client list is growing which is the testament to human-centric approach!



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