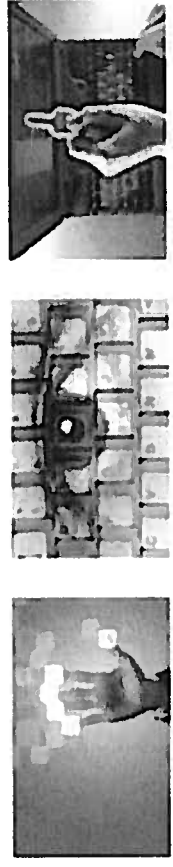


# MAGOTHY TECHNOLOGY, LLC

## Corporate Capabilities



*Your trusted Partner*

# Introduction: Magothy Technology

- Certified MBE and 8(a) firm headquartered in Pasadena Maryland
- Incorporated in 2002
- Leading provider of Information Technology services and data center cooling solutions and equipment)
- Subject Matter Experts consulting and staff augmentation services
- Company specializes in program and technology management services based on industry best practices and methodologies
- Diamond Distributor for industry leading products such as Liebert / Emerson Power and cooling equipment ; Alcatel-Lucent network equipment



# Mission Statement

**MAGOTHY** is committed to 100% customer satisfaction and service by

- Investing in and sustaining a highly skilled workforce
- Focusing on customers' business requirements and needs to ensure success
- Applying industry recognized Project Management methodologies and proven QA processes
- Forging strategic relationships with industry leaders



# Core Services

- Complete Data Center Buildouts
- Network Management Solutions
- Identity and Access Management Solutions
- Information Assurance
- Project Management
- SharePoint implementation and management
- Website development



# Core Services

- Data and video cable installation
- SME level staff augmentation services in the areas of ERP, Identity and Access Management, Business Process Re-engineering, Risk Management, SharePoint Design
- Data Center cooling system installation
- Data Center power solutions installation



# Client base and projects

Recent Clients	Specific Contract Areas
<ul style="list-style-type: none"><li>▪ Morgan State University</li><li>▪ NOAA</li><li>▪ Baltimore Fire and Police</li><li>▪ Veterans Affairs</li><li>▪ Department of Energy</li><li>▪ Baltimore City Public Schools</li><li>▪ Baltimore County Public Schools</li><li>▪ Maryland Live Casino</li><li>▪ Verizon</li><li>▪ Howard County Schools</li></ul>	<ul style="list-style-type: none"><li>▪ Total UC Solutions</li><li>▪ Support and Identity Management Solutions</li><li>▪ Identity &amp; Access Management</li><li>▪ Computer Incident Response Capability (CIRC) Management,</li><li>▪ Infrastructure upgrade</li><li>▪ Data Center cooling &amp; power equipment upgrade and installation</li><li>▪ Program Support and Subject Matter Expertise</li></ul>



# Our value proposition

*We leverage our extensive experience gained from  
Complex projects to the benefit of our customers.*

- Reduced cost
- Faster implementation
- Proven solution



# In summary.....

As a trusted partner, **MAGOTHY Technology, LLC** offers:

- **A customer-driven management team characterized by.....**
  - Experienced, responsive leadership,
  - Adherence to quality control practices,
  - Financial and reporting controls,
  - Project Management Institute standards and approach.
- **A culture that attracts and retains talented people as evidenced by.....**
  - Well defined employee goals and objectives,
  - Commitment to staff development,
  - Reward for performance.
- **Commitment to exceed customer expectations demonstrated by.....**
  - Extreme competency philosophy,
  - Success through mentoring,
  - Excellent value proposition.

**Magothtech.com**

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