

CAPABILITY STATEMENT

Prepared by:



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COMPANY

Jose Ernesto Salazar LLC.

DBA JESco
Jose E. Salazar-Owner
7600 W US Hwy 90
Del Rio, Texas 78840



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FEDERAL CONTRACTING:

DUNS: 962271672
CAGE: 005R7
TIN: 81-4816473
GSA Contract #47QSHA19D001Y
Ultimate Contract End: 01/27/2039

CERTIFICATIONS:

8(a) Certified
Minority Economically Disadvantage
Owned Small Business

CAPABILITY STATEMENT

PAST PERFORMANCE

- Department of Homeland Security, U.S. Border Patrol, Del Rio TX Sector HQ
- Department of Homeland Security, U.S. Border Patrol, Brownsville Tx
- Department of Homeland Security, U.S. Border Patrol, El Paso Tx SOG/BPSCC
- Department of Homeland Security, U.S. Border Patrol, Comstock Tx
- Department of Homeland Security, U.S. Border Patrol, Donna Tx CPC
- Department of Homeland Security, U.S. Border Patrol, El Paso Tx CPC
- Department of Homeland Security, U.S. Border Patrol, Tornillo Tx CPC
- Del Rio Housing Authority
Del Rio Tx
- Val Verde Memorial Amistad Clinics
- Medical Dialysis Clinics
- Val Verde County Offices
- Amistad Health Gym
- BBB Compass Bank

COMPANY OVERVIEW

Jose Ernesto Salazar LLC. DbA (JESco) is an SBA 8(a) certified company and Minority Economically Disadvantaged Owned Small Business, formed in Oct 1992 to provide Program Management and Custodial Services for government and commercial clients.

Headquartered in Del Rio, Texas, JESco specializes in delivering highly trained professionals, technicians and administrative support services to federal agencies and commercial clients. In addition, our personnel have the experience required to effectively plan and coordinate the completion of all required tasks.

DIFFERENTIATORS

Broad-Scale Capabilities - enables successful project delivery that adheres to project schedules while reducing costs and minimizing risks.

Quality Assurance Inspector – We provide a QA Inspector on all its contracts to engage with clients to ensure highest levels of customer satisfaction, quality and safety.

Onsite Program and Project Managers - Our managers monitor all client-to-personnel actions, ensuring all requirements are completed within the specified performance period and to the required standards.

Large Network - We developed a large network of professional and technical personnel enabling us to expediently and cost-effectively respond to our clients' requirements.

CORE CAPABILITIES & SERVICES

Custodial and Grounds Maintenance Services

JESco furnishes include all management, tools, equipment, supplies, vehicles, storage, and labor necessary to ensure that custodial services are performed in a manner that will maintain a satisfactory facility condition and present a clean, neat and professional appearance. Our cleaning technicians are trained in all cleaning practices. All work is performed in accordance with the applicable laws, regulations, agency standards, instructions, and commercial/industry practices using commercial/industry standard equipment, materials, supplies, vehicles, and tools. We can handle short-term and long-term contracts of any size at competitive prices.

Administrative and Program Management Services

JESco provides on-site technical, management, administrative, clerical, and skilled labor personnel to support a wide variety customer programs and projects. JESco provides administrative services required to manage, coordinate, and integrate multiple, concurrent assignments that comprise a large program—from concept through completion.

Grounds Maintenance and Landscaping Services

JESco is well versed in providing grounds maintenance of improved, semi approved and unimproved grounds at various locations. Our experience and comprehensive understanding of federal contracting laws, rules and procedures.

Specific services provided by JESCO include:

- Mowing, edging, trimming, and removing debris removal on improved, semi-improved, and unimproved grounds.
- Maintain vegetative and inert beds and related areas.
- Maintain surface drainage ditches.
- Maintain, adjust, and repair existing lawn irrigation systems
- General litter patrol and removal of debris such as tree limbs, garbage, and dry brush.
- Leaf removal
- Fertilization.
- Lawn renovation for improved grounds.
- Prune shrubs, hedges, and other plants.
- Trim and care for trees including tree and stump removal.

Facilities Operations and Maintenance

JESco has provided O&M services (HVAC, electrical, plumbing, carpentry/painting) to a wide variety of federal facilities including multiple United States Border Patrol Stations located in the South Texas Region and Arizona Region.

Table 1.0 JESco Prime Contracts (Relevant)

CLIENT	CONTRACT #	CITY	SCOPE	DATES	VALUE	EMPLOYEE #
DHS CBP DEL RIO SECTOR	HSBP1016C00088	DEL RIO; EAGLE PASS; UVALDE;CARRIZO SPRINGS; BRACKETTEVILLE; ROCKSPRINGS	CUSTODIAL & GROUNDS MAINTENANCE	10-12-16 TO CURRENT	\$8,271,213.00	46
CUSTOMS AND BORDER PROTECTION (DHS)	70B03C19P00000425	TORNILLO	JANITORIAL FOR TORNILLO SOFT SIDE TENTS	08-15-19 TO CURRENT	\$3,847,249.00	80
CUSTOMS AND BORDER PROTECTION (DHS)	70B03C19P00000161	EL PASO	JANITORIAL FOR EL PASO CPC TENTS	05-01-19 TO CURRENT	\$1,159,795.00	40
CUSTOMS AND BORDER PROTECTION (DHS)	70B03C19P00000154	DONNA	JANITORIAL & TRASH SERVICE FOR DONNA TENTS	05-01-19 TO CURRENT	\$2,126,997.00	45
CUSTOMS AND BORDER PROTECTION (DHS)	70B03C18C00000091	COMSTOCK	CUSTODIAL & GROUNDS MAINTENANCE	07-22-18 TO CURRENT	\$906,296.00	6
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1016C00064	EL PASO	CUSTODIAL & GROUNDS EL PASO SOG	07-01-16 TO CURRENT	\$1,898,933.00	11
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1016C00025	FORT BROWN	JANITORIAL AND GROUNDS MAINTENANCE	04-01-16 TO CURRENT	\$2,202,856.00	12
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1016C00022	FALCON DAM	CUSTODIAL & GROUNDS FALCON DAM	03-01-16 TO CURRENT	\$280,224.00	2
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1017P00374	DEL RIO SECTOR	CLEANING OF SLEEPING MATS	7-19-17 TO CURRENT	\$324,863.00	10
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1017P00167	EL PASO	JANITORIAL AND GROUNDS MAINTENANCE BPSCC	04-01-17 TO CURRENT	\$268,798.00	5
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1015P00393	DEL RIO SECTOR	MAT CLEANING FOR DETENTION AREA	07-01-15 TO CURRENT	\$43,672.00	10
CUSTOMS AND BORDER PROTECTION (DHS)	70B06C18P00000218	EL PASO	JANITORIAL SERVICES FOR THE CCEP FACILITY	04-11-18 TO 8-6-19	\$883,901.00	16
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1015P00376	COMSTOCK	CUSTODIAL & GROUNDS MAINTENANCE	07-02-15 TO 07-21-18	\$787,710.00	6
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1017P00501	EL PASO	JANITORIAL SERVICES FOR THE CCEP FACILITY	08-23-17 TO 04-08-18	\$393,260.00	16
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1014P00606	EL PASO	CCEP KENNEL CUSTODIAL AND GROUNDS MAINT.	09-24-14 TO 08-23-17	\$801,610.00	16
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1016P00557	DEL RIO SECTOR	CLEANING OF SLEEPING MATS DETENTION AREA	07-18-16 TO 07-17-17	\$41,241.00	10
CUSTOMS AND BORDER PROTECTION (DHS)	HSBP1014P00711	EL PASO	CUSTODIAL JANITORIAL SERVICES BPSCC	10-01-14 TO 3-31-17	\$123,091.00	5

PAST EXPERIENCE

The following tables detail JESco's experience in performing numerous contracts as the prime contractor with Department of Homeland Security and various other institutions. The variety and complexity of these contracts demonstrate our ability to adapt and perform over a diverse geographical area.

Work Orders and Task Orders

ITEM/TASK	Contract Number	CBP SITES	Start Date	End Date	Contractor
Chiller Repair	HSBP1013P00328	Eagle Pass	6/14/2013	7/8/2013	JESco
Vehicle Lift Repair	HSBP1013P00362	Del Rio Sector	6/28/2013	8/12/2013	JESco
Chiller PM	HSBP1013P00487	Eagle Pass	7/8/2013		JESco
UPS Repair	HSBP1013P00568	Carrizo Station	10/21/2013	2/7/2014	JESco
UPS Repair	HSBP1013P00571	Del Rio Sector	10/21/13	10/21/2013	JESco
HVAC	HSBP1013P00754	Eagle Pass N	12/10/2013	12/11/2013	JESco
UPS Repair	O&M 14-027	Del Rio Sector	11/8/2013	11/21/2013	JESco
Mud Trap 2 Sites	O&M 14-036	DR-Bract Station	12/4/2013	12/6/2013	JESco
Chiller Repair	O&M 14-183	Eagle Pass S	4/16/2014	4/28/2014	JESco
Chiller Repair	O&M 14-263	Eagle Pass S	5/29/2014	6/17/2014	
HVAC	HSBP1014P00582	Eagle Pass N	9/3/2014	9/9/2014	JESco
Mud trap	P.O. # 9861508800	Del Rio Station	12/8/2014	12/9/2014	JESco
Pipe Repair		Eagle Pass N	12/3/2014	12/5/2014	JESco
Video Wall	HSBP1014P00563	Del Rio Station	12/01/2014	12/10/2014	JESco
Security Services		Comstock	4/28/2015	5/2/2015	JESco
Repair Outdoor electrical shorts (lamp posts)	HSBP1015P00688	Del Rio Station	9/9/2015	11/3/2015	JESco
Repair Damaged Gate	HSBP1015P00677	Comstock Station	9/9/2015	9/16/2015	JESco
Video Display Systems Installation	H SBP 1015P00691	Del Rio Sector	9/17/2015	11/3/2015	JESco
Repair Elect Short Circuit outer lighting	HSBP1015P00688	Del Rio Station	4/5/2017	4/7/2017	JESco
Video Display system installation and training	HSBP1016P00741	El Paso Sector	9/15/2016	11/9/2016	JESco
Generator Installation	HSBP 1015P00720	Carrizo Springs Station	9/21/2015	12/30/2015	JESco
Hanger Door Repair	HSBP1017J00447	Yuma Air Branch	8/13/2017	10/13/2017	JESco
Replace intercom systems	70B01C18F00000190 HSBP1017J00447	Tucson Davis Monthan Air and Marine	3/14/2017	6/8/2018	JESco
Hanger Fabric Repair	70B01C18F00000304 HSBP1017J00447	Tucson Davis Monthan Air and Marine	3/14/2017	6/8/2017	JESco
Install Personal Door on Hanger door	HSBP1017J00447	Yuma Air Branch	8/1/2017	11/8/2017	JESco
Emergency AM Hanger Fire Suppression	70B01C18F00000817 HSBP1017J00447	Tucson Davis Monthan Air and Marine	8/16/2018	9/12/2018	JESco

Construction Experience

Client/ Contract Number	Scope	PoP	Type	Cost
HSBP1016C00142 DHSUSBP DR BP Station	Repairs	10-29-2016 to Complete	Facilities	1,742,481.55
HSBP1015P00720 Carrizo Springs BP Station	Install Generator	12/30-2015 to Complete	Construction	144460.40
HSBP DHS USBP Carrizo Station	Awning and Fence Contract	7-1-2015 To Complete	Construction	54839.22
Del Rio Sector Border Patrol Station	Video Wall DR Station	1-19-2016 to 2-11-2016	Construction	\$24810.50
HSBP1014P00820 DHS USBP Brackettville	Sally Port Renovations	6/2015 – complete	Construction	\$169830.04
HSBP1014P00816 DHS USBP DR Sector	Sally Port Renovations	1/2015 – 05/2015 complete	Construction	\$125891.81
HSBP1014P00909 DHS USBP DR Sector	Horse Stable Renovations	11/2014 To 3/2015 complete	Construction	\$29991.17
DHS USBP Del Rio Sector HQ	Landscaping	10/2007 – 03/2012 complete	Landscaping	\$57300.00
Bank and Trust Bank	Custodial	4/1992 to 1/2011 Complete	Administrative	\$46884.00
BBB Compass Bank	Custodial	12/2008 to 12/2012 Complete	Administrative	\$37892.00
HSBP1014P00563 DHS USBP Del Rio Sector Station	Video Wall	08/2014 to 12/2014 Complete	Construction	\$272646.50
HSBP1014P00582 DHS USBP Eagle Pass N. Station	A/C repair	9/2014 Complete	Construction	\$22066.00

HSBP1014P00883 DHS USBP Eagle Pass S. Station	Shower Repair	9/14 To 11/2014 Complete	Construction	\$6879.04
DHS USBP Del Rio Sector HQ PR20080933	Roof Repair	8/2014 To 10-2014 Complete	Construction	\$40122.50
Anadarko	Custodial	6/2012 To 12/2014 Complete	Facilities	\$90562.08
HSBP1014P00890 DHS USBP Eagle Pass	Paving Repair	11/18/2014 Complete	Construction	\$9995.00
DHS USBP Eagle Pass S Station	Gate Repair	6/2014 To 7/2014 Complete	Construction	\$12552.33
DHS USBP Sector HQ PRI573	Grounds Maintenance	06/2012- 10/2012 Complete	Landscaping	\$63300.00
Primus Solutions, Inc./ DHS USBP DR Sector	Landscaping Services	10/2007 – 03/2013 Complete	Landscaping	\$126600.00